

**Grupo Vasconia, S. A. B. y subsidiarias**

Estados de Posición Financiera

(cifras en miles de pesos)

	ene-24	%	feb-24	%	Variación	Var %	mar-24	%	Variación	Var %	abr-24	%	Variación	Var %	may-24	%	Variación	Var %	jun-24	%	Variación	Var %	jul-24	%	Variación	Var %	ago-24	%	Variación	Var %	
<b>Activo</b>																															
<b>Activo circulante</b>																															
Efectivo y equivalentes de efectivo	172,162	4%	124,100	3%	(48,062)	(28%)	110,051	2%	(14,049)	(11%)	60,728	1%	(49,323)	(45%)	68,473	1%	7,745	13%	55,478	1%	(12,995)	(19%)	53,578	1%	(1,900)	(3%)	44,052	1%	(9,526)	(18%)	
Clientes	632,664	14%	635,696	14%	3,032	0%	617,165	14%	(18,531)	(3%)	698,148	15%	80,983	13%	631,064	13%	(67,084)	(10%)	607,982	12%	(23,082)	(4%)	610,028	12%	2,046	0%	656,715	13%	46,687	8%	
Otras cuentas por cobrar	10,780	0%	12,561	0%	1,781	17%	14,050	0%	1,489	12%	16,154	0%	2,104	15%	15,502	0%	(652)	(4%)	24,189	0%	8,687	56%	21,118	0%	(3,071)	(13%)	20,985	0%	(133)	(1%)	
Pagos anticipados	34,621	1%	48,154	1%	13,533	39%	52,447	1%	4,293	9%	52,964	1%	517	1%	34,396	1%	(18,568)	(35%)	20,436	0%	(13,960)	(41%)	36,391	1%	15,955	78%	29,072	1%	(7,319)	(20%)	
Inventarios, neto	950,752	21%	923,048	20%	(27,704)	(3%)	923,013	21%	(35)	(0%)	903,715	20%	(19,298)	(2%)	937,872	19%	34,157	4%	946,170	19%	8,298	1%	1,004,404	20%	58,234	6%	1,056,713	21%	52,309	5%	
Impuestos por recuperar	110,659	2%	99,666	2%	(10,993)	(10%)	97,380	2%	(2,286)	(2%)	96,469	2%	(911)	(1%)	97,575	2%	1,106	1%	111,222	2%	13,647	14%	115,278	2%	4,056	4%	116,896	2%	1,618	1%	
<b>Total del activo circulante</b>	<b>1,911,638</b>	<b>42%</b>	<b>1,843,225</b>	<b>41%</b>	<b>(68,413)</b>	<b>(4%)</b>	<b>1,814,106</b>	<b>41%</b>	<b>(29,119)</b>	<b>(2%)</b>	<b>1,828,178</b>	<b>40%</b>	<b>14,072</b>	<b>1%</b>	<b>1,784,882</b>	<b>37%</b>	<b>(43,296)</b>	<b>(2%)</b>	<b>1,765,477</b>	<b>36%</b>	<b>(19,405)</b>	<b>(1%)</b>	<b>1,840,797</b>	<b>36%</b>	<b>75,320</b>	<b>4%</b>	<b>1,924,433</b>	<b>38%</b>	<b>83,636</b>	<b>5%</b>	
<b>Activo no circulante</b>																															
Inversión en asociada	5,202	0%	5,149	0%	(53)	(1%)	5,033	0%	(116)	(2%)	5,177	0%	144	3%	5,116	0%	(61)	(1%)	5,546	0%	430	8%	5,638	0%	92	2%	5,982	0%	344	6%	
Propiedades, maquinaria y equipo, neto	2,175,304	47%	2,157,889	48%	(17,415)	(1%)	2,120,053	48%	(37,836)	(2%)	2,182,390	48%	62,337	3%	2,172,918	45%	(9,472)	(0%)	2,306,637	47%	133,719	6%	2,327,266	46%	20,629	1%	2,430,408	48%	103,142	4%	
Derecho de uso por arrendamientos	188,317	4%	176,848	4%	(11,469)	(6%)	163,920	4%	(12,928)	(7%)	166,643	4%	2,723	2%	450,608	9%	283,965	170%	408,048	8%	(42,560)	(9%)	403,371	8%	(4,677)	(1%)	248,434	5%	(154,937)	(38%)	
Activos intangibles, neto	32,641	1%	32,130	1%	(511)	(2%)	31,497	1%	(633)	(2%)	31,374	1%	(123)	(0%)	30,847	1%	(527)	(2%)	31,269	1%	422	1%	31,033	1%	(236)	(1%)	31,268	1%	235	1%	
Depósitos en garantía	4,020	0%	4,012	0%	(8)	(0%)	3,925	0%	(87)	(2%)	3,922	0%	(3)	(0%)	3,919	0%	(3)	(0%)	3,786	0%	(133)	(3%)	3,966	0%	180	5%	4,094	0%	128	3%	
Otros activos	11,077	0%	11,080	0%	3	0%	10,953	0%	(127)	(1%)	10,866	0%	(87)	(1%)	10,748	0%	(118)	(1%)	10,706	0%	(42)	(0%)	10,422	0%	(284)	(3%)	10,313	0%	(109)	(1%)	
Instrumentos financieros derivados	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%	6,327	0%	6,327	0%	12,109	0%	5,782	91%	14,216	0%	2,107	17%	25,544	0%	11,328	0%	
Impuesto a la utilidad diferido	275,095	6%	280,291	6%	5,196	2%	308,998	7%	28,707	10%	339,808	7%	30,810	10%	358,450	7%	18,642	5%	387,150	8%	28,700	8%	413,096	8%	25,946	7%	435,500	9%	22,404	5%	
<b>Total del activo no circulante</b>	<b>2,691,656</b>	<b>58%</b>	<b>2,667,399</b>	<b>59%</b>	<b>(24,257)</b>	<b>(1%)</b>	<b>2,644,379</b>	<b>59%</b>	<b>(23,020)</b>	<b>(1%)</b>	<b>2,740,180</b>	<b>60%</b>	<b>95,801</b>	<b>4%</b>	<b>3,038,933</b>	<b>63%</b>	<b>298,753</b>	<b>11%</b>	<b>3,165,251</b>	<b>64%</b>	<b>126,318</b>	<b>4%</b>	<b>3,209,008</b>	<b>64%</b>	<b>43,757</b>	<b>1%</b>	<b>3,191,543</b>	<b>62%</b>	<b>(17,465)</b>	<b>(1%)</b>	
<b>Total del activo</b>	<b>4,603,294</b>	<b>100%</b>	<b>4,510,624</b>	<b>100%</b>	<b>(92,670)</b>	<b>(2%)</b>	<b>4,458,485</b>	<b>100%</b>	<b>(52,139)</b>	<b>(1%)</b>	<b>4,568,358</b>	<b>100%</b>	<b>109,873</b>	<b>2%</b>	<b>4,823,815</b>	<b>100%</b>	<b>255,457</b>	<b>6%</b>	<b>4,930,728</b>	<b>100%</b>	<b>106,913</b>	<b>2%</b>	<b>5,049,805</b>	<b>100%</b>	<b>119,077</b>	<b>2%</b>	<b>5,115,976</b>	<b>100%</b>	<b>66,171</b>	<b>1%</b>	
<b>Pasivo</b>																															
<b>Pasivo corto plazo</b>																															
Proveedores	868,741	19%	806,559	18%	(62,182)	(7%)	854,392	19%	47,833	6%	924,645	20%	70,253	8%	914,934	19%	(9,711)	(1%)	945,209	19%	30,275	3%	1,049,167	21%	103,958	11%	1,129,714	22%	80,547	8%	
Otras cuentas por pagar y pasivos acumulados	13,407	0%	21,617	0%	8,210	61%	43,229	1%	21,612	100%	37,174	1%	(6,055)	(14%)	36,420	1%	(754)	(2%)	45,735	1%	9,315	26%	44,212	1%	(1,523)	(3%)	55,458	1%	11,246	25%	
Créditos bancarios	972,827	21%	967,717	21%	(5,110)	(1%)	956,406	21%	(11,311)	(1%)	970,517	21%	14,111	1%	964,449	20%	(6,068)	(1%)	1,006,656	20%	42,207	4%	1,015,660	20%	9,004	1%	1,049,223	21%	33,563	3%	
Certificados bursátiles	856,319	19%	856,929	19%	610	0%	857,539	19%	610	0%	858,051	19%	512	0%	858,563	18%	512	0%	859,117	17%	554	0%	859,598	17%	481	0%	860,201	17%	603	0%	
Documentos por pagar	72,841	2%	72,337	2%	(504)	(1%)	66,659	1%	(5,678)	(8%)	67,752	1%	1,093	2%	67,447	1%	(305)	(0%)	80,393	2%	12,946	19%	84,790	2%	4,397	5%	94,338	2%	9,548	11%	
Instrumentos financieros derivados	10,080	0%	8,525	0%	(1,555)	(15%)	226	0%	(8,299)	(97%)	14,054	0%	13,828	6119%	-	0%	(14,054)	(100%)	-	0%	-	0%	-	0%	-	100%	-	0%	-	100%	
Obligaciones por arrendamientos, porción a corto plazo	58,913	1%	60,078	1%	1,165	2%	60,294	1%	216	0%	41,064	1%	(19,230)	(32%)	94,999	2%	53,935	131%	98,051	2%	3,052	3%	99,381	2%	1,330	1%	71,143	1%	(28,238)	(28%)	
Provisiones	245,940	5%	278,898	6%	32,958	13%	249,142	6%	(29,756)	(11%)	269,978	6%	20,836	8%	290,037	6%	20,059	7%	310,535	6%	20,498	7%	335,668	7%	25,133	8%	348,496	7%	12,828	4%	
Impuestos por pagar y contribuciones por pagar, neto	9,970	0%	10,669	0%	699	7%	8,994	0%	(1,675)	(16%)	10,491	0%	1,497	17%	16,491	0%	6,000	57%	9,006	0%	(7,485)	(45%)	9,000	0%	(6)	(0%)	8,235	0%	(765)	(9%)	
Participación de los trabajadores en las utilidades por pagar	7,430	0%	7,531	0%	101	1%	7,541	0%	10	0%	7,661	0%	120	2%	4,181	0%	(3,480)	(45%)	1,350	0%	(2,751)	(66%)	1,350	0%	(80)	(6%)	5,733	0%	4,383	325%	
<b>Total del pasivo a corto plazo</b>	<b>3,116,468</b>	<b>68%</b>	<b>3,090,860</b>	<b>69%</b>	<b>(25,608)</b>	<b>(1%)</b>	<b>3,104,422</b>	<b>70%</b>	<b>13,562</b>	<b>0%</b>	<b>3,201,387</b>	<b>70%</b>	<b>96,965</b>	<b>3%</b>	<b>3,247,521</b>	<b>67%</b>	<b>46,134</b>	<b>1%</b>	<b>3,356,132</b>	<b>68%</b>	<b>108,611</b>	<b>3%</b>	<b>3,498,826</b>	<b>69%</b>	<b>142,694</b>	<b>4%</b>	<b>3,622,541</b>	<b>71%</b>	<b>123,715</b>	<b>4%</b>	
<b>Largo plazo</b>																															
Documentos por pagar	54,047	1%	47,789	1%	(6,258)	(12%)	46,779	1%	(1,010)	(2%)	47,807	1%	1,028	2%	47,751	1%	(56)	(0%)	42,975	1%	(4,776)	(10%)	43,374	1%	399	1%	45,472	1%	2,098	5%	
Obligaciones por arrendamientos, porción a largo plazo	139,921	3%	128,931	3%	(10,990)	(8%)	116,315	3%	(12,616)	(10%)	137,264	3%	20,949	18%	375,045	8%	237,781	173%	320,460	6%	(54,585)	(15%)	314,286	6%	(6,174)	(2%)	197,646	4%	(116,640)	(37%)	
Beneficios a los empleados	33,431	1%	34,061	1%	630	2%	34,876	1%	815	2%	31,000	1%	(3,876)	(11%)	31,247	1%	247	1%	29,348	1%	(1,899)	(6%)	29,888	1%	540	2%	30,295	1%	407	1%	
<b>Total del pasivo a largo plazo</b>	<b>227,399</b>	<b>5%</b>	<b>210,781</b>	<b>5%</b>	<b>(16,618)</b>	<b>(7%)</b>	<b>197,970</b>	<b>4%</b>	<b>(12,811)</b>	<b>(6%)</b>	<b>216,071</b>	<b>5%</b>	<b>18,101</b>	<b>9%</b>	<b>454,043</b>	<b>9%</b>	<b>237,972</b>	<b>110%</b>	<b>392,783</b>	<b>8%</b>	<b>(61,260)</b>	<b>(13%)</b>	<b>387,548</b>	<b>8%</b>	<b>(5,235)</b>	<b>(1%)</b>	<b>273,413</b>	<b>5%</b>	<b>(114,135)</b>	<b>(29%)</b>	
<b>Total del pasivo</b>	<b>3,343,867</b>	<b>73%</b>	<b>3,301,641</b>	<b>73%</b>	<b>(42,226)</b>	<b>(1%)</b>	<b>3,302,392</b>	<b>74%</b>	<b>751</b>	<b>0%</b>	<b>3,417,458</b>	<b>75%</b>	<b>115,066</b>	<b>3%</b>	<b>3,701,564</b>	<b>77%</b>	<b>284,106</b>	<b>8%</b>	<b>3,748,915</b>	<b>76%</b>	<b>47,351</b>	<b>1%</b>	<b>3,886,374</b>	<b>77%</b>	<b>137,459</b>	<b>4%</b>	<b>3,895,954</b>	<b>76%</b>	<b>9,580</b>	<b>0%</b>	
<b>Capital contable</b>																															
Capital social	384,564	8%	384,564	9%	-	0%	384,564	9%	-	0%	384,564	8%	-	0%	384,564	8%	-	0%	384,564	8%	-	0%	384,564	8%	-	0%	384,564	8%	-	0%	
Reserva legal	58,928	1%	58,928	1%	-	0%	58,928	1%	-	0%	58,928	1%	-	0%	58,928	1%	-	0%	58,928	1%	-	0%	58,928	1%	-	0%	58,928	1%	-	0%	
Resultado de ejercicios anteriores	958,777	21%	958,777	21%	-	0%	958,777	22%	-	0%	958,777	21%	-	0%	958,777	20%	-	0%	958,777	19%	-	0%	958,777	19%	-	0%	958,776	19%	(1)	(0%)	
Resultado del ejercicio	(58,844)	(1%)	(99,230)																												

**Grupo Vasconia, S. A. B. y subsidiarias**

Estados de Resultados Mensuales

(Cifras en miles de pesos)

	ene-24	%	feb-24	%	mar-24	%	abr-24	%	may-24	%	jun-24	%	jul-24	%	ago-24	%
Ventas netas	156,751		228,565		172,066		247,397		179,486		194,197		215,859		227,052	
Costo de ventas	134,175	86%	172,494	75%	162,522	94%	203,535	82%	120,555	67%	179,626	92%	187,469	87%	204,841	90%
<b>Utilidad Bruta</b>	<b>22,576</b>	14%	<b>56,071</b>	25%	<b>9,544</b>	6%	<b>43,862</b>	18%	<b>58,931</b>	33%	<b>14,571</b>	8%	<b>28,390</b>	13%	<b>22,211</b>	10%
Gastos de venta	20,538	13%	29,226	13%	10,054	6%	19,490	8%	22,012	12%	23,026	12%	18,919	9%	20,130	9%
Gastos de administración	26,870	17%	23,202	10%	27,341	16%	21,670	9%	20,694	12%	16,595	9%	22,781	11%	19,047	8%
Gastos de distribución	13,564	9%	25,794	11%	24,312	14%	23,050	9%	27,609	15%	22,109	11%	25,492	12%	26,580	12%
<b>Total gastos de operación</b>	<b>60,972</b>	39%	<b>78,222</b>	34%	<b>61,707</b>	36%	<b>64,210</b>	26%	<b>70,315</b>	39%	<b>61,730</b>	32%	<b>67,192</b>	31%	<b>65,757</b>	29%
<b>Pérdida de operación</b>	<b>(38,396)</b>	(24%)	<b>(22,151)</b>	(10%)	<b>(52,163)</b>	(30%)	<b>(20,348)</b>	(8%)	<b>(11,384)</b>	(6%)	<b>(47,159)</b>	(24%)	<b>(38,802)</b>	(18%)	<b>(43,546)</b>	(19%)
Otros (ingresos) gastos	2,356	2%	(489)	(0%)	6,933	4%	1,893	1%	(187)	(0%)	4,099	2%	2,189	1%	48,261	21%
<b>EBIT</b>	<b>(36,040)</b>	(23%)	<b>(22,640)</b>	(10%)	<b>(45,230)</b>	(26%)	<b>(18,455)</b>	(7%)	<b>(11,571)</b>	(6%)	<b>(43,060)</b>	(22%)	<b>(36,613)</b>	(17%)	<b>4,715</b>	2%
Intereses ganados	1,167	1%	1,044	0%	982	1%	356	0%	228	0%	269	0%	219	0%	246	0%
Intereses pagados	(16,573)	(11%)	(18,507)	(8%)	(18,918)	(11%)	(25,251)	(10%)	(43,319)	(24%)	(20,825)	(11%)	(23,576)	(11%)	(32,992)	(15%)
Resultado cambiario	7,709	5%	(7,033)	(3%)	(17,289)	(10%)	(26)	(0%)	(10,752)	(6%)	39,890	21%	8,698	4%	18,534	8%
<b>Costo Financiero</b>	<b>(7,697)</b>	(5%)	<b>(24,496)</b>	(11%)	<b>(35,225)</b>	(20%)	<b>(24,921)</b>	(10%)	<b>(53,843)</b>	(30%)	<b>19,334</b>	10%	<b>(14,659)</b>	(7%)	<b>(14,212)</b>	(6%)
<b>Pérdida antes de impuestos</b>	<b>(43,737)</b>	(28%)	<b>(47,136)</b>	(21%)	<b>(80,455)</b>	(47%)	<b>(43,376)</b>	(18%)	<b>(65,414)</b>	(36%)	<b>(23,726)</b>	(12%)	<b>(51,272)</b>	(24%)	<b>(9,497)</b>	(4%)
Provisión de impuestos a la utilidad	15,107	10%	(6,750)	(3%)	(29,591)	(17%)	(23,767)	(10%)	(21,609)	(12%)	(7,977)	(4%)	(22,037)	(10%)	(6,030)	(3%)
<b>Pérdida neta</b>	<b>(58,844)</b>	(38%)	<b>(40,386)</b>	(18%)	<b>(50,864)</b>	(30%)	<b>(19,609)</b>	(8%)	<b>(43,805)</b>	(24%)	<b>(15,749)</b>	(8%)	<b>(29,235)</b>	(14%)	<b>(3,467)</b>	(2%)
<b>E B I T D A</b>	<b>(17,727)</b>	(11%)	<b>(2,404)</b>	(1%)	<b>(26,341)</b>	(15%)	<b>157</b>	0%	<b>3,893</b>	2%	<b>(16,846)</b>	(9%)	<b>(25,774)</b>	(12%)	<b>20,494</b>	9%
Depreciación y amortización	18,313	12%	20,236	9%	18,889	11%	18,612	8%	15,464	9%	26,214	13%	10,839	5%	15,779	7%

**Grupo Vasconia, S. A. B. y subsidiarias**  
 Estados de Resultados Acumulados  
 (Cifras en miles de pesos)

	ene-24	%	feb-24	%	mar-24	%	abr-24	%	may-24	%	jun-24	%	jul-24	%	ago-24	%
Ventas netas	156,751		385,316		557,382		804,779		984,265		1,178,462		1,394,321		1,621,373	
Costo de ventas	134,175	86%	306,669	80%	469,191	84%	672,726	84%	793,281	81%	972,907	83%	1,160,376	83%	1,365,217	84%
<b>Utilidad Bruta</b>	<b>22,576</b>	14%	<b>78,647</b>	20%	<b>88,191</b>	16%	<b>132,053</b>	16%	<b>190,984</b>	19%	<b>205,555</b>	17%	<b>233,945</b>	17%	<b>256,156</b>	16%
Gastos de venta	20,538	13%	49,764	13%	59,818	11%	79,308	10%	101,320	10%	124,346	11%	143,265	10%	163,395	10%
Gastos de administración	26,870	17%	50,072	13%	77,413	14%	99,083	12%	119,777	12%	136,372	12%	159,153	11%	178,200	11%
Gastos de distribución	13,564	9%	39,358	10%	63,670	11%	86,720	11%	114,329	12%	136,438	12%	161,930	12%	188,510	12%
<b>Total gastos de operación</b>	<b>60,972</b>	39%	<b>139,194</b>	36%	<b>200,901</b>	36%	<b>265,111</b>	33%	<b>335,426</b>	34%	<b>397,156</b>	34%	<b>464,348</b>	33%	<b>530,105</b>	33%
<b>Pérdida de operación</b>	<b>(38,396)</b>	(24%)	<b>(60,547)</b>	(16%)	<b>(112,710)</b>	(20%)	<b>(133,058)</b>	(17%)	<b>(144,442)</b>	(15%)	<b>(191,601)</b>	(16%)	<b>(230,403)</b>	(17%)	<b>(273,949)</b>	(17%)
Otros ingresos	2,356	2%	1,867	0%	8,800	2%	10,693	1%	10,506	1%	14,605	1%	16,794	1%	65,055	4%
<b>EBIT</b>	<b>(36,040)</b>	(23%)	<b>(58,680)</b>	(15%)	<b>(103,910)</b>	(19%)	<b>(122,365)</b>	(15%)	<b>(133,936)</b>	(14%)	<b>(176,996)</b>	(15%)	<b>(213,609)</b>	(15%)	<b>(208,894)</b>	(13%)
Intereses ganados	1,167	1%	2,211	1%	3,193	1%	3,549	0%	3,777	0%	4,046	0%	4,265	0%	4,511	0%
Intereses pagados	(16,573)	(11%)	(35,080)	(9%)	(53,998)	(10%)	(79,249)	(10%)	(122,568)	(12%)	(143,393)	(12%)	(166,969)	(12%)	(199,961)	(12%)
Resultado cambiario	7,709	5%	676	0%	(16,613)	(3%)	(16,639)	(2%)	(27,391)	(3%)	12,499	1%	21,197	2%	39,731	2%
<b>Costo Financiero</b>	<b>(7,697)</b>	(5%)	<b>(32,193)</b>	(8%)	<b>(67,418)</b>	(12%)	<b>(92,339)</b>	(11%)	<b>(146,182)</b>	(15%)	<b>(126,848)</b>	(11%)	<b>(141,507)</b>	(10%)	<b>(155,719)</b>	(10%)
<b>Pérdida antes de impuestos</b>	<b>(43,737)</b>	(28%)	<b>(90,873)</b>	(24%)	<b>(171,328)</b>	(31%)	<b>(214,704)</b>	(27%)	<b>(280,118)</b>	(28%)	<b>(303,844)</b>	(26%)	<b>(355,116)</b>	(25%)	<b>(364,613)</b>	(22%)
Provisión de impuestos a la utilidad	15,107	10%	8,357	2%	(21,234)	(4%)	(45,001)	(6%)	(66,610)	(7%)	(74,587)	(6%)	(96,624)	(7%)	(102,654)	(6%)
<b>Pérdida neta</b>	<b>(58,844)</b>	(38%)	<b>(99,230)</b>	(26%)	<b>(150,094)</b>	(27%)	<b>(169,703)</b>	(21%)	<b>(213,508)</b>	(22%)	<b>(229,257)</b>	(19%)	<b>(258,492)</b>	(19%)	<b>(261,959)</b>	(16%)
<b>E B I T D A</b>	<b>(17,727)</b>	(11%)	<b>(20,131)</b>	(5%)	<b>(46,472)</b>	(8%)	<b>(46,315)</b>	(6%)	<b>(42,422)</b>	(4%)	<b>(59,269)</b>	(5%)	<b>(85,043)</b>	(6%)	<b>(64,548)</b>	(4%)
Depreciación y amortización	18,313	12%	38,549	10%	57,438	10%	76,050	9%	91,514	9%	117,727	10%	128,566	9%	144,346	9%